



# THE ANSWER TO YOUR BUILDING NEEDS



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# SBP Aust

Specialised Building Projects for S

## AT A GLANCE

**WHO:** SBP Australia

**WHAT:** Formerly known as Schultz & Burns Projects Pty Ltd, SBP Australia has built a 24 year plus history of providing quality workmanship. SBP Australia is licensed to complete construction works throughout Australia

**WHERE:** Queensland, Australia 4107

**WEBSITE:** [sbpa.com.au](http://sbpa.com.au)



# Australia

## Specialised Markets



*From humble beginnings over 25 years ago SBP Australia has grown to be a well-respected player across many markets in the Australian construction industry, and more recently, even further abroad. With an emphasis on ingenuity, SBP Australia has spawned into many of the specialised fields which operate within the industrial, commercial and residential construction sectors.*



The company's origin traces back to 1987 when founding director Max Burns, an experienced coldroom builder, identified the need for coldroom manufacturers to work closely with commercial builders, as the two disciplines frequently collaborated on projects. The resultant efficiencies of having these

two trades operate from the same company provided the ability to design projects to meet client's needs. This ability to deliver tailored solutions to its clients provided an edge over its competitors and afforded the company an opportunity to establish itself as the well-respected company that SBP Australia is today.



It was again this maxim of providing clients with tailored solutions that saw the company undergo a major rebranding and restructuring in 2011. The ability to design, construct and project manage a client's needs saw SBP Australia expand into areas complementary to its core business. There are now many different

operations under the SBP Australia banner, including SBP Food Processing, SBP Stainless Conveyors Australia, SBP Heavy Duty Racking and SBP Insulated Panel Construction. Having the vision to identify and implement a diversity of services, just as Max Burns did in 1987, continues to give SBP Australia an edge over its competitors.



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Since 2011, SBP Australia has experienced exponential growth in activity. Consequently, there has been a similar rate of growth for both turnover and staff. Good management principles, such as employment of the right people, with diverse backgrounds, have allowed the company to expand rapidly. SBP Australia has a range of employees from various skilled trades people, project managers and designers to employees with a background in professional services such as engineering, commerce and law.

Whilst SBP Australia undertakes the construction of industrial, commercial



and multi-unit residential projects, a large part of the company's business concerns the food industry, including primary industries, manufacturing, cold storage and logistics. The need for primary produce to be chilled immediately after harvest, ripened or stored at appropriate humidity and distributed has seen SBP Australia construct various projects for many local, national and multinational companies. Specialist freezers, chillers, ripening rooms, packaging rooms, and loading docks are just some of the speciality building projects that SBP Australia frequently undertakes.

SBP Australia is also active in the meat

and export industry. The company has undertaken many construction projects of both abattoir and abattoir related facilities. The ability to design, construct and project manage these type of projects, which are continually improving and expanding, keeps SBP Australia at the forefront of the construction of the food processing industry.

A key to the company's success is the strong relationships that SBP Australia has built with its clients. SBP attributes their large amount of repeat business to the high level of client satisfaction from the company's ability to provide tailored designed solutions.





This, combined with positive reviews from existing clients, has led to the company's list of new clients continuing to grow to include many local, national and multinational companies.

SBP Australia has harnessed the advances in technology to contribute to the company's recent growth. The company attributes the current efficiencies in the construction sector to the use of electronic processes to tender, procure contracts and send and receive large amounts of information instantaneously, which in the past was a great encumbrance due to the time frames involved with exchanging information by delivery or post.

Importantly, the advances in technology have improved the products that SBP Australia produces. The company's move to 3D computer modelling has allowed them to troubleshoot the client's design on the desktop, which not only helps them to better communicate the intended design to the client, but also resolves any issues before any soil is turned on site, saving the client the two most important aspects of a project – time and money.

The assistance of technology doesn't end when the project starts on site. The use of the company's cloud

to provide live video and instant photography enables the status of any job to be monitored, issues to be resolved immediately and clients to be updated at any intervals they require, no matter where the job is taking place, be it anywhere in Australia, or even overseas.

Looking to the future, SBP Australia remains committed to focussing on delivering quality products to their clients to ensure they maintain their high level of repeat clients, whilst continuing growth by attracting new ones. The continued use of technology will allow SBP Australia to mobilise to any worksite in Australia, as well as some international areas, removing the restriction of working only in local markets and enabling it to move to where the work is occurring.

These aspects, combined with SBP Australia's continued commitment to ingenuity and design, will hopefully see the company continue to grow by assisting clients implement tailored projects and cement SBP Australia's legacy as a staple name in the construction industry.

## **Preferred Vendors**

**Fuse Recruitment:**  
**[fuserecruitment.com](http://fuserecruitment.com)**

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